

2021 - Final - POSTAL RATES
(First-Class and USPS Marketing Mail)
Effective Sunday, August 29, 2021

FIRST-CLASS MAIL

Letters, Flats and Post Cards

	Single Piece		Presorted	
	Letters	Flats	Letters*	Flats
First ounce	58.0	1.16	49.4	100.0
Meter	53.0			
Additional ounces	20.0	20.0		20.0
Nonmachinable surcharge	30.0		30.0	
Qualified BRM	63.8			

POST CARDS

Card	40.0	32.6
Qualified BR	45.8	

Automation

	Letters*	Cards	Flats
Mixed AADC	48.5	32.6	89.1
AADC	46.1	31.8	78.3
3-Digit	N/A	N/A	73.0
5-Digit	42.6	30.6	55.3
Additional ounces*		N/A	20.0
Nonmachinable surcharge	20.0		
Residual(SNGLP)	58.0		

Subtract \$.003 for each automation letter/card that complies with the full-service Intelligent Mail option requirements.

* For Automated & Presorted Letters the price is the same for less than 3.5 oz

PRIORITY MAIL(Flat Rate Envelopes) Retail **\$7.95**
 Commercial Base Price **\$7.40**

(See zone rate chart for other rates)Must include IMpb

USPS Marketing Mail (Regular Rate) PIECE/POUND RATES		DESTINATION ENTRY RATES				
		Network Dist Center	Sectional Center Facility	Destination Delivery Unit		
CARRIER ROUTE (ECR)³						
	Letter Per piece	Flats Per piece + per lb.	per lb.	per lb.	per lb.	Flats only per lb.
Basic	N/A	14.7	82.2	64.7	59.8	56.6
High Density	N/A	13.1	63.0	47.4	44.7	36.5
Saturation	N/A	7.6	63.0	47.4	44.7	36.5
REGULAR SUBCLASS⁴						
Flat	Auto Per piece	Non-Auto +	per lb.	per lb.	per lb.	
Mixed ADC	53.3	56.2	105.0	77.6	N/A	N/A
ADC	46.6	46.9	105.0	77.6	73.4	
3-Digit	37.7	43.4	105.0	77.6	73.4	
5-Digit	21.9	31.0	105.0	77.6	73.4	

USPS Marketing Mail (Regular Rate)				
LETTER	DESTINATION ENTRY RATES			
	Network Distribution Center	Sectional Center Facility	Destination Delivery Unit	
CARRIER ROUTE (ECR)¹				
Basic	33.2	31.1	30.8	N/A
High Density	23.9	21.8	21.4	
Saturation	19.7	17.6	17.2	
REGULAR SUBCLASS²				
Automation: Mixed AADC	33.0	30.9	N/A	N/A
AADC	30.9	28.8	28.2	
5-Digit	27.7	25.6	25.0	
Nonautomation: Mixed AADC	33.6	31.5	N/A	N/A
AADC	31.5	30.2	29.6	
Nonmachinable: Mixed ADC	82.5	75.6	N/A	
ADC	75.9	69.0	69.0	
3-Digit	69.7	62.8	62.8	
5-Digit	57.3	50.4	50.4	

Subtract \$.003 for each automated or carrier route letter that complies with the full-service Intelligent Mail option requirements.
 Subtract \$.001 for each automation letter that complies with the SeamlessAcceptance option

FLATS		DESTINATION ENTRY RATES		
		Network Distribution Center	Sectional Center Facility	Destination Delivery Unit
CARRIER ROUTE (ECR)¹				
Basic	35.3	30.9	29.7	26.8
High Density	28.9	25.0	24.3	22.2
Saturation	23.4	19.5	18.8	16.7
REGULAR SUBCLASS²				
Automation: Mixed ADC	79.8	72.9	N/A	N/A
ADC	72.9	66.0	65.0	
3-Digit	64.0	57.1	56.1	
5-Digit	48.2	41.3	40.3	
Nonautomation: Mixed ADC	82.5	75.6	N/A	N/A
ADC	75.9	69.0	68.0	
3-Digit	69.7	62.8	61.8	
5-Digit	57.3	50.4	49.4	

Subtract \$.003 for each automated or carrier route flat that complies with the full-service Intelligent Mail option requirements.
 Subtract \$.001 for each automation flat that complies with the SeamlessAcceptance option

1, 2 For pieces weighing 3.5 oz. or less for CRRT & Auto. 4.0 oz. or less for non-auto
 3, 4 For pieces weighing more than 4.0 oz. for Flats

(All rates in cents; special [nonprofit] rates not included on this page)



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Annual Mailing Fees	
One time Application Fee*	\$265.00
USPS Marketing Mail Mail	\$265.00
Annual Renewal	\$265.00

*includes F/C permit fee if using Sourcelink as Mail Service Provider

USPS Marketing Mail (Nonprofit Rate) PIECE/POUND RATES		DESTINATION ENTRY RATES				
		Network Dist Center	Sectional Center Facility	Destination Delivery Unit		
CARRIER ROUTE (ECR)³						
	Per piece+per lb. Flats	per lb.	per lb.	per lb.	per lb.	per lb. Flats only
Basic	10.1	65.4	47.9	43.0	39.8	
High Density	8.6	45.8	30.2	27.5	19.3	
Saturation	3.1	45.8	30.2	27.5	19.3	
NONPROFIT SUBCLASS⁴						
	Per piece+per lb. Flats	per lb.	per lb.	per lb.	per lb.	per lb. Flats only
Automation: Mixed ADC	36.9	90.0	62.4	N/A		
ADC	30.0	90.0	62.4	58.2		N/A
3-Digit	21.1	90.0	62.4	58.2		
5-Digit	5.3	90.0	62.4	58.2		
Flats only Nonautomation: Mixed ADC	39.6	90.0	62.4	N/A		N/A
ADC	33.0	90.0	62.4	58.2		
3-Digit	26.8	90.0	62.4	58.2		
5-Digit	14.4	90.0	62.4	58.2		

USPS Marketing Mail (Nonprofit Rate)				
LETTER	DESTINATION ENTRY RATES			
	Network Distribution Center	Sectional Center Facility	Destination Delivery Unit	
CARRIER ROUTE (ECR)¹				
Basic	24.6	22.5	22.2	
High Density	15.3	13.2	12.8	N/A
Saturation	11.7	9.6	9.2	
NONPROFIT SUBCLASS²				
Automation: Mixed AADC	19.9	17.8	N/A	
AADC	17.8	15.7	15.1	N/A
5-Digit	14.6	12.5	11.9	
Nonautomation: Mixed AADC	20.5	18.4	N/A	
AADC	19.2	17.1	16.5	
Nonmachinable: Mixed ADC	62.1	55.2	N/A	N/A
ADC	55.5	48.6	47.6	
3-Digit	49.3	42.4	41.4	
5-Digit	36.9	30.0	29.0	

Subtract \$.003 for each automated or carrier route letter that complies with the full-service Intelligent Mail option requirements.

Subtract \$0.001 for each automation letter that complies with the SeamlessAcceptance option

FLATS		DESTINATION ENTRY RATES		
		Network Distribution Center	Sectional Center Facility	Destination Delivery Unit
CARRIER ROUTE (ECR)¹				
Basic	26.5	22.1	20.9	20.1
High Density	20.1	16.2	15.5	13.4
Saturation	14.6	10.7	10.0	7.9
NONPROFIT SUBCLASS²				
Automation: Mixed ADC	59.4	52.5	N/A	
ADC	52.5	45.6	44.6	N/A
3-Digit	43.6	36.7	35.7	
5-Digit	27.6	20.9	19.9	
Nonautomation: Mixed ADC	62.1	55.2	N/A	
ADC	55.5	48.6	47.6	N/A
3-Digit	39.3	42.4	41.4	
5-Digit	36.9	30.0	29.0	

Subtract \$.003 for each automated or carrier route flat that complies with the full-service Intelligent Mail option requirements.

Subtract \$0.001 for each automation letter that complies with the SeamlessAcceptance option

1, 2 For pieces weighing 3.5 oz. or less for CRRT & Auto. 4.0 oz. or less for non-auto
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(All rates in cents)



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